

*The best-value services provider*

## Snapshot

- ❑ Established in 1994
- ❑ Global offices across US, UK, India, Malaysia, Singapore, Germany and Africa
- ❑ Global 1000 clientele
- ❑ Strong offshore software development processes assessed at SEI CMM
- ❑ Focused practice groups
- ❑ Flexible engagement models
- ❑ Seasoned management team
- ❑ Transparent corporate governance practices
- ❑ Committed towards all stakeholders
- ❑ Global vision, strategies and values for building and nurturing relationships
- ❑ Public listed in India (NSE, BSE and MSE) and profitable since inception

## Domain Focus

- ❑ BFSI
- ❑ Healthcare
- ❑ Education and Training
- ❑ Engineering Services
- ❑ Logistics
- ❑ Telecom

## Services

- ❑ Application Management
- ❑ Product Engineering
- ❑ Testing & Validation
- ❑ SAP
- ❑ Technology Consulting
- ❑ Proprietary Products

## Capability Practices

- ❑ Business & IT consulting
- ❑ Technology architecture
- ❑ Agile methodology
- ❑ Enterprise Resource Planning
- ❑ Business Intelligence & Data Warehousing
- ❑ Product Lifecycle Management
- ❑ Customer Relationship Management
- ❑ Quality Optimization
- ❑ Systems Integration

**Quintegra Solutions** is a multi-skilled software service provider with a highly competent workforce and strong global presence. With years of honed expertise in cross-platform skills and quality-integrated methodologies, Quintegra adopts a competent global delivery model in providing value-based solutions as well as professional services to clients worldwide. Quintegra is a different kind of offshore outsourcing company. Quintegra brings clients the best of both worlds: the savings and superior quality of offshore development, and the immediacy and trust of a local company. Through over a decade, Quintegra has built an offshore outsourcing powerhouse capable of delivering 24x7 project management on the largest software projects, backed by world class processes and capabilities that helps clients manage through rapid changes in technology.

Quintegra is a SEI CMM assessed, public listed company in India with offices in USA, UK, India, Malaysia, Singapore, Germany & Africa, having world-class offshore development centers in India, Singapore and Malaysia.

Quintegra's strongest advantage is its excellent pool of skilled resources, recruited from the finest clan of professionals in the industry. They provide a vibrant combination of strategic IT consultancy services and technology skills.

Quintegra delivers a full range of application outsourcing, business process consulting, systems implementation & integration, professional services and focused solution frameworks. And, because of a background serving Global 1000 companies, Quintegra has developed expertise at managing the highly complex, long-term engagements that clients require.

With a client base that spans across multiple industries, Quintegra has accumulated an enviable list of clients in its focus market segments. Quintegra Solutions' client relationships are based on the belief that the customer comes first – the first time, every time. An explicit proof of our client-centric focus is that Quintegra Solutions' first five customers of 1994 continue to be valued clients even today.

Quintegra's competitive advantage and the source of great value to our clients comes not only from our expertise in IT solutions and professional services, but from several aspects of our unique business model including an innovative offshore development approach, rigorous project & program management methodologies, state-of-the-art communications & computing infrastructure, core business & technology competency centers and business continuity preparedness.

Quintegra remains focused on its prime objective- to deliver high quality solutions to its clients at optimal costs by adopting the most relevant and advanced technologies through empowering professionals and building trust-based relationships with its clients. Through state-of-the-art infrastructure, strong resource pipeline, financial transparency and good corporate governance practices, Quintegra's clients gain the benefits of a world-class staff; proven methodologies that deliver the benefits of high offshore staffing ratios; a unique client-focused culture and management commitment focused on long-term relationships.

# Client Quotes

"What sets Quintegra and its people apart is a highly focused and efficient methodology that never fails to deliver; in-time and within-budget."

- CIO of one of the world's largest insurance product companies

"Quintegra provided us with innovative solutions to our demanding requirements, while giving us enough flexibility and scalability to achieve our mid and long term targets."

- VP of a leading investment firm

"At the end of your day, you get done what needed to get done and it is absolutely impressive. I could not be more proud of what you were all able to accomplish here with all of the roadblocks that have been encountered along the way. Thanks again for your outstanding efforts."

- Project Manager of the world's recognized leader in communications

# Partnerships

- ❑ Microsoft
- ❑ SAP
- ❑ Oracle
- ❑ IBM
- ❑ Mercury Interactive (HP)

# Select Clients

- ❑ Wal-Mart
- ❑ eBay
- ❑ E\*TRADE
- ❑ Wells Fargo
- ❑ MTU Aero Engines
- ❑ LG CNS
- ❑ McGraw-Hill
- ❑ Prentice Hall
- ❑ TIBCO
- ❑ Citigroup
- ❑ BEA
- ❑ Hitachi
- ❑ Sun Microsystems
- ❑ Capgemini
- ❑ IBM

# Global Offices

- ❑ Chennai, India (HQ & 2 ODCs)
- ❑ Bangalore, India (ODC)
- ❑ New Delhi, India
- ❑ Malaysia (ODC)
- ❑ Singapore (ODC)
- ❑ Munich, Germany
- ❑ Kampala, Uganda
- ❑ London, UK
- ❑ Princeton, New Jersey, USA
- ❑ Sioux Falls, South Dakota, USA
- ❑ Phoenix, Arizona, USA
- ❑ Santa Clara, California, USA
- ❑ San Jose, California, USA
- ❑ McLean, Virginia, USA

# The Quintegra Edge

Quintegra constantly seeks new and improved ways of providing its services to cost, quality and time conscious clients. Over the years, several small and medium sized firms have discovered and benefited immensely from working with Quintegra for consulting services include:

### IT solutions is our heritage

- ❑ Operating since 1994 for offering IT services for clients through a global delivery model
- ❑ A leader in offshore outsourcing with over 15,000 person years of experience
- ❑ Innovative processes and systems coupled with best-of-breed technical & business resources

### Full spectrum of service offerings

- ❑ Tailored services focused towards clients' specific business processes
- ❑ Technology competency centers across ALL technologies
- ❑ World class software engineering and delivery CMM processes assessed by SEI

### Highly scalable resources

- ❑ Global sourcing engine with 24x7 sourcing capabilities
- ❑ Near-zero time for ramp up/down of resources
- ❑ State-of-the-art offshore infrastructure
- ❑ Well executed business continuity planning

### Successful track record

- ❑ Delivering tangible cost savings & accelerated ROI to clients
- ❑ Meeting stringent time-to-market requirements
- ❑ Delivering significant quality improvements in all engagements
- ❑ Ability to perform beyond normal project requisites in adding value to engagements

### Financially strong

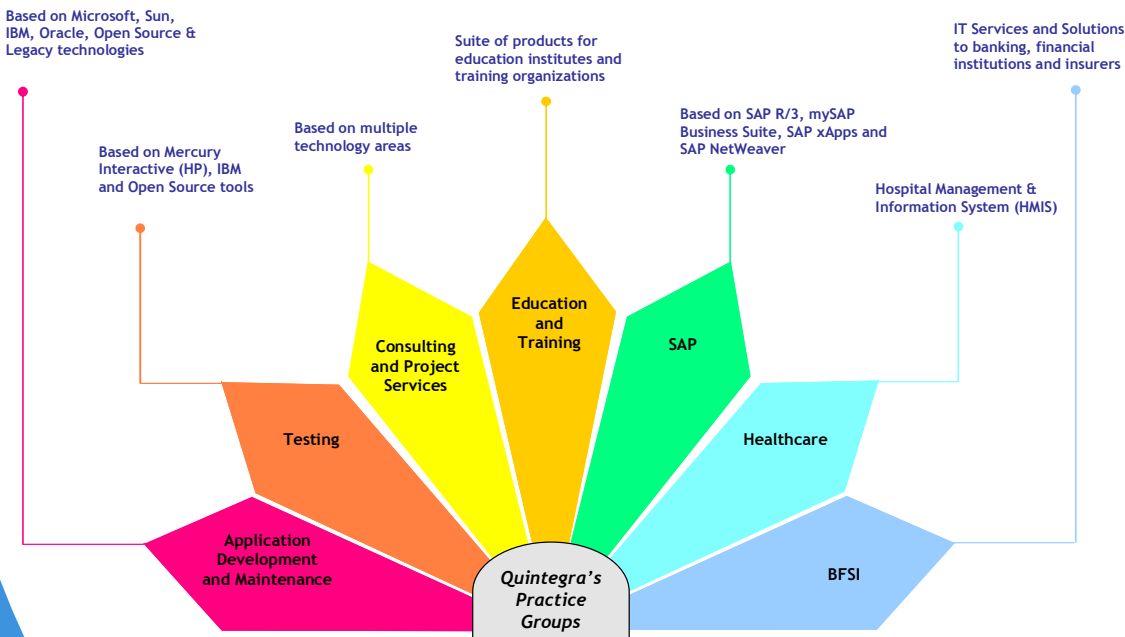
- ❑ Listed on the NSE, BSE and MSE, India
- ❑ Strong organic growth processes
- ❑ Aggressive inorganic growth pipeline
- ❑ Fairness, honesty and transparency towards all stakeholders

### Empowered management team

- ❑ Partnership-based approach to engagements
- ❑ Comprehensive client care practices for facilitating long-term relationships
- ❑ Rich, diverse and global background experience bringing international expertise with local responsiveness

# Our Services

Quintegra's services capabilities empower clients through a combination of onsite/offshore/near-shore delivery models for speedy delivery schedules and optimum cost-efficiency. Our services portfolio, combined with professional services and flexible engagement models ranging from project-based to Built-Operate-Transfer and Joint Venture models, provides value for our clients. Our services portfolio encompasses a set of focused practiced groups.



**"Proven superior processes, in-depth understanding of business needs, and best-in-class services. One company. Excellent value. Quintegra has been at it for over 10 years"**